



PRONGHORN CAPITAL PARTNERS

LINKING CAPITAL TO BUSINESS

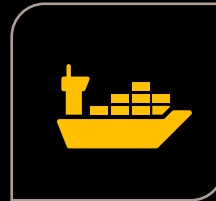
TABLE OF CONTENTS

- ❖ [Services Offered](#)
- ❖ [Business Approach](#)
- ❖ [Who We Are](#)
- ❖ [Mission, Vision, Goal](#)
- ❖ [What We Do](#)
- ❖ [Our Values](#)
- ❖ [Our Capabilities](#)
- ❖ [Our Team](#)
- ❖ [Personal Profiles](#)
- ❖ [Contact Information](#)

RANGE OF SERVICES OFFERED



**PROJECT
FINANCE**



**TRADE
FINANCE**



**CORPORATE
FINANCE**



**FINANCIAL
ADVISORY**



**DEBT
RESTRUCTURING**



GUARANTEES

PRONGCAP



PRONGHORN CAPITAL PARTNERS

LINKING CAPITAL TO BUSINESS

TABLE OF CONTENTS

- ❖ [Services Offered](#)
- ❖ [Business Approach](#)
- ❖ [Who We Are](#)
- ❖ [Mission, Vision, Goal](#)
- ❖ [What We Do](#)
- ❖ [Our Values](#)
- ❖ [Our Capabilities](#)
- ❖ [Our Team](#)
- ❖ [Personal Profiles](#)
- ❖ [Contact Information](#)

BUSINESS APPROACH

Finding appropriate financing poses a major challenge to the growth and development of businesses in emerging markets. To mitigate this challenge, we link both startups and existing businesses to providers of finance.



PRONGHORN CAPITAL PARTNERS

LINKING CAPITAL TO BUSINESS

TABLE OF CONTENTS

- ❖ [Services Offered](#)
- ❖ [Business Approach](#)
- ❖ [Executive Summary](#)
- ❖ [Mission, Vision, Goal](#)
- ❖ [What We Do](#)
- ❖ [Our Values](#)
- ❖ [Our Capabilities](#)
- ❖ [Our Team](#)
- ❖ [Personal Profiles](#)
- ❖ [Contact Information](#)

WHO WE ARE

Pronghorn Capital Partners Limited (ProngCap) is a Zambian Company established in 2022. ProngCap's primary objective is to link businesses to viable funding. ProngCap focuses on meeting the needs of a wide range of sectors, which includes:



MINING



TOURISM



CONSTRUCTION



AGRICULTURE



TRANSPORT



MANUFACTURING



PRONGHORN CAPITAL PARTNERS

LINKING CAPITAL TO BUSINESS

TABLE OF CONTENTS

- ❖ [Services Offered](#)
- ❖ [Business Approach](#)
- ❖ [Executive Summary](#)
- ❖ [Who We Are](#)
- ❖ [Mission, Vision, Goal](#)
- ❖ [Our Values](#)
- ❖ [Our Capabilities](#)
- ❖ [Our Team](#)
- ❖ [Personal Profiles](#)
- ❖ [Contact Information](#)

WHAT WE DO

ProngCap - dedicated to facilitating the financing needs of your business.



PROJECT FINANCE

Long-term financing, between 5 and 15 years. For large and long term industrial, mining, and infrastructure projects; power generation, telecommunications, road and rail construction and irrigation.



TRADE FINANCE

Addresses the various specific needs of importers and exporters. Facilitates financial products such as LOC, Commercial paper, Irrevocable and revocable invoices, advance payment guarantees and export credit financing.



CORPORATE FINANCE

Medium-term financing between 3 and 5 years. Balance sheet strength is key. Could be arranged as a combination of debt and equity.



FINANCIAL ADVISORY

Corporate and sovereign; Financial restructuring, Mergers and acquisitions, Preparation of business plans, Due diligence, Cash flow management, Deal structuring, Budgeting policy and foreign exchange management, assistance in the process of asset disposal.



DEBT RESTRUCTURING

Re-organisation of debt distressed businesses which are not able to meet their obligations to creditors. Seek to restore liquidity and prevent eventual bankruptcy. Other products include sovereign debt, pipeline dismantling, hedging and debt swap.



WORKING CAPITAL

Designed to meet the short-term financing needs of businesses (max. 36 months). This includes loans, overdrafts, asset financing, trade credit and advance payment guarantees.

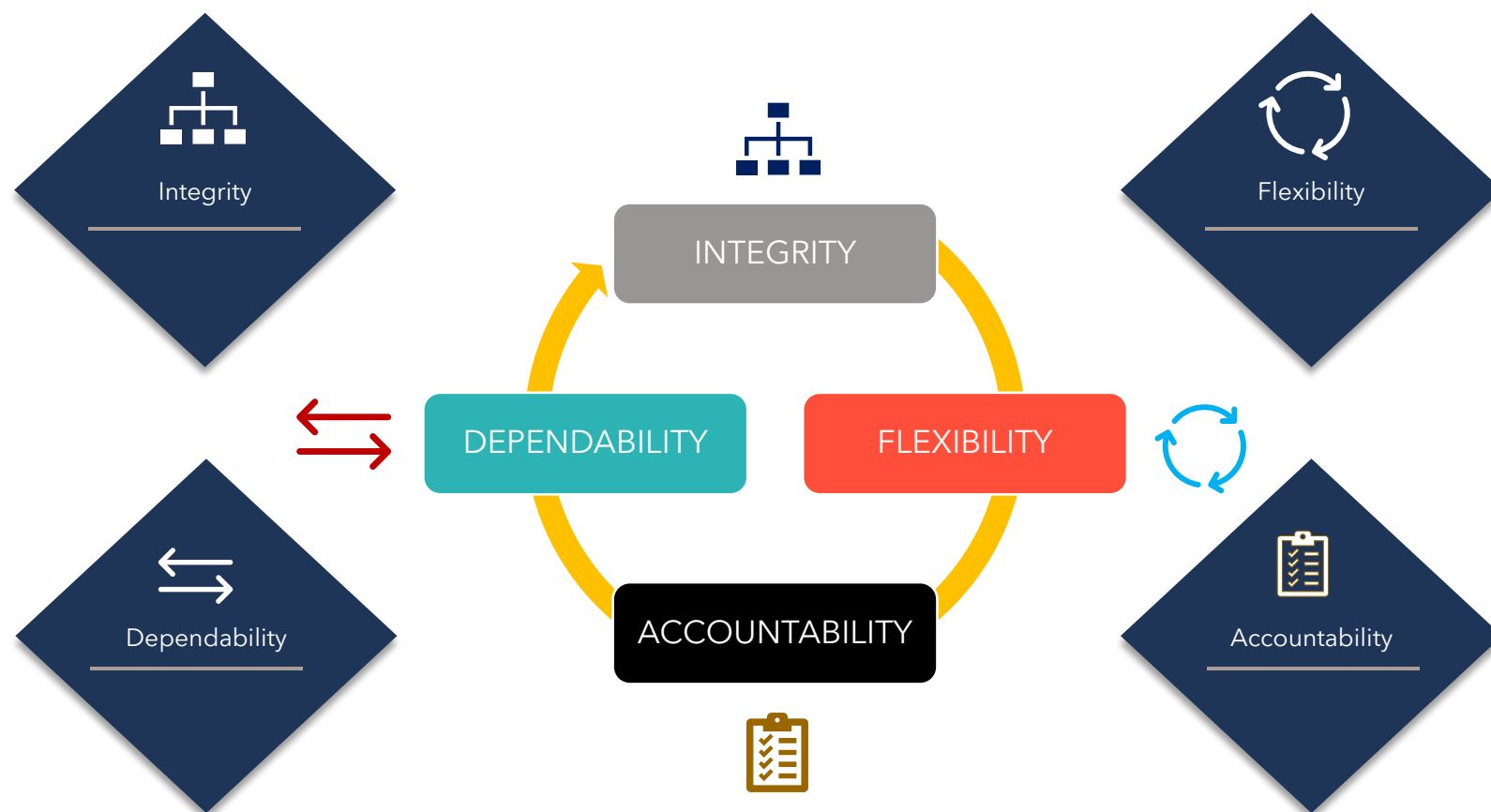


PRONGHORN CAPITAL PARTNERS

LINKING CAPITAL TO BUSINESS

TABLE OF CONTENTS

- ❖ [Services Offered](#)
- ❖ [Business Approach](#)
- ❖ [Executive Summary](#)
- ❖ [Who We Are](#)
- ❖ [Mission, Vision, Goal](#)
- ❖ [What We Do](#)
- ❖ [Our Capabilities](#)
- ❖ [Our Team](#)
- ❖ [Personal Profiles](#)
- ❖ [Contact Information](#)





PRONGHORN CAPITAL PARTNERS

LINKING CAPITAL TO BUSINESS

TABLE OF CONTENTS

- ❖ [Services Offered](#)
- ❖ [Business Approach](#)
- ❖ [Executive Summary](#)
- ❖ [Who We Are](#)
- ❖ [Mission, Vision, Goal](#)
- ❖ [What We Do](#)
- ❖ [Our Values](#)
- ❖ [Our Team](#)
- ❖ [Personal Profiles](#)
- ❖ [Contact Information](#)

OUR CAPABILITIES AND CORPORATE STRENGTH



SKILLS MATRIX

Deep and wide range of banking and business skills developed over four decades.



EXTENSIVE EXPERIENCE

The team has vast years of experience in Africa and globally.



BUSINESS ACUMEN

Professional, qualified and experienced team



STRATEGIC ALLIANCES

Global strategic alliances and networks with leading capital providers



PRONGHORN CAPITAL PARTNERS

LINKING CAPITAL TO BUSINESS

TABLE OF CONTENTS

- ❖ [Services Offered](#)
- ❖ [Business Approach](#)
- ❖ [Executive Summary](#)
- ❖ [Who We Are](#)
- ❖ [Mission, Vision, Goal](#)
- ❖ [What We Do](#)
- ❖ [Our Values](#)
- ❖ [Our Capabilities](#)
- ❖ [Personal Profiles](#)
- ❖ [Contact Information](#)

OUR TEAM

ProngCap's Directors form a team of highly qualified and experienced professionals with a strong combined skillset.

Integrity, dedication and accountability are the values that underpin the business approach of ProngCap, as its experienced team delivers creative financing solutions to an expanding customer base.



Director

Dr. K.E. Bwalya Ng'andu
Rhodes Scholar, PhD, FCIB, MSc,
MPhil, BA



Director

Trevor G. Evans
FCA, FRSA



Director

Mr. Christopher Mvunga
FCCA, FZICA



Director

Mr. Martin M. Ng'andu
FCCA, FZICA

PERSONAL PROFILE

DR. BWALYA K.E. NG'ANDU

PhD, MBA, MSc, MPhil

Dr. Ng'andu is a former Minister of Finance of the Republic of Zambia. In addition, he has held, senior positions as Deputy Governor - Bank of Zambia (Head of Operations and Registrar of Banks and Financial Institutions), Managing Director of DBZ, Natsave, Director General Zambia Investment Centre. He has extensive non-executive director board room experience gained with numerous private and public sector companies. He brings with him a wealth of wide hands-on financial and banking sector experience to Pronghorn Capital Partners.



PRONGHORN CAPITAL PARTNERS



PERSONAL PROFILE

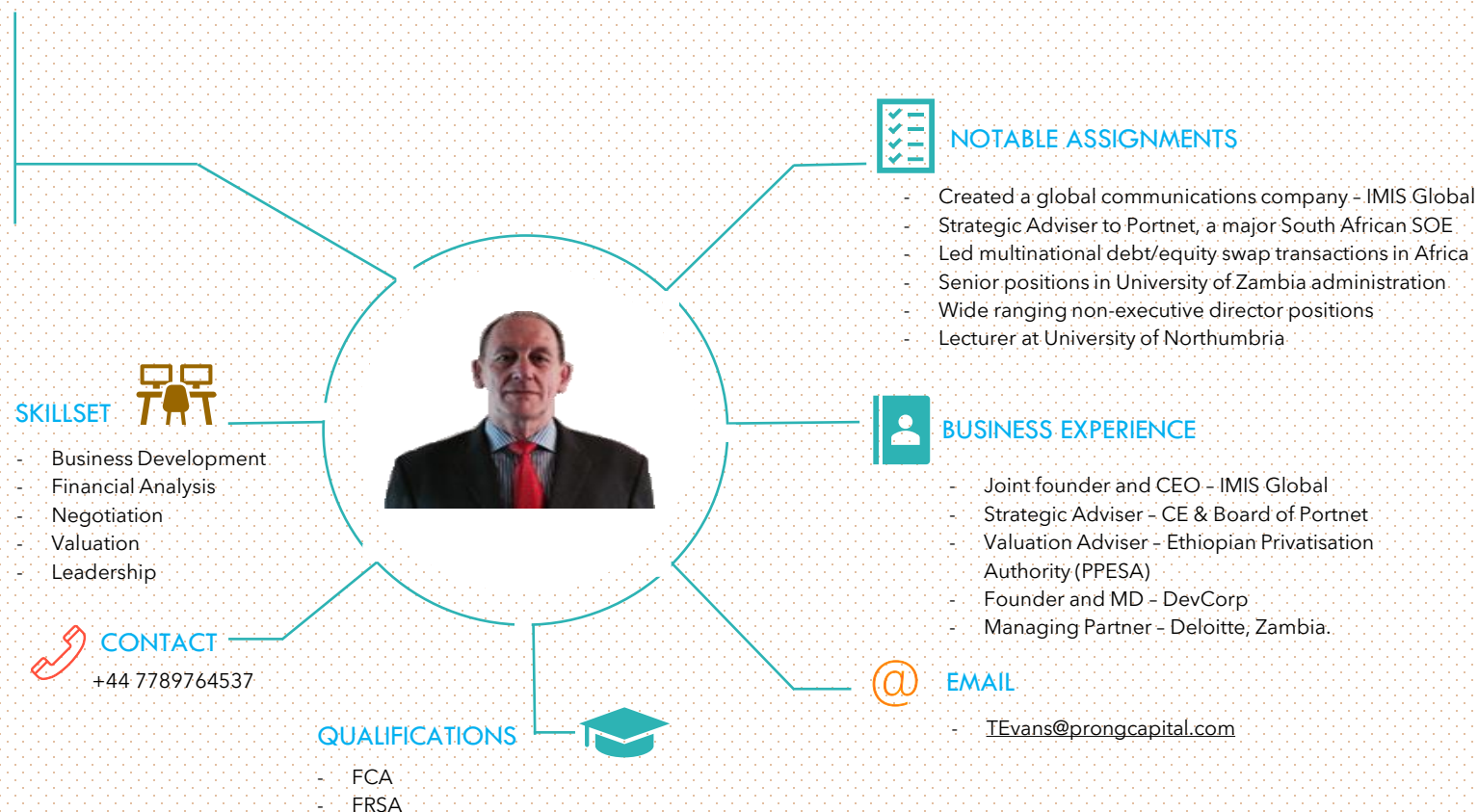
TREVOR G. EVANS

FCA, FRSA

Mr. Trevor G. Evans is an accomplished, international businessman whose experience spans the globe. Previously Managing Partner of Deloitte, Zambia he also created and developed IMIS Global, a world leading maritime communications company. His financial experience gained in Zambia, Ethiopia and South Africa includes major privatisation work and complex trade debt transactions. He has held several non-executive positions in Zambian companies. His background of financial and business development skills brings an exceptional knowledge base to Pronghorn Capital Partners.



PRONGHORN CAPITAL PARTNERS



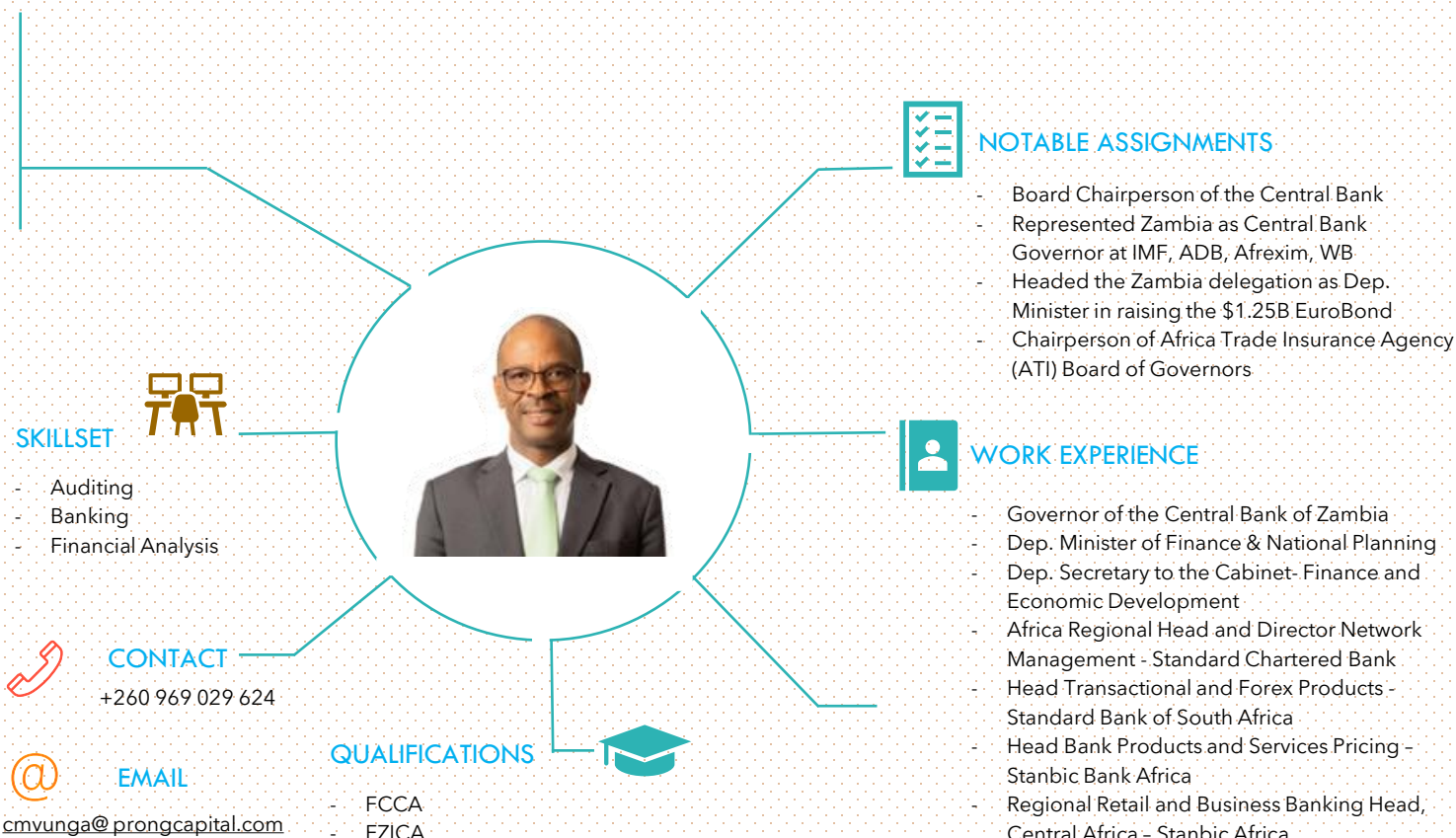
PERSONAL PROFILE

CHRISTOPHER MVUNGA
FZICA, FCCA

Mr Christopher Mvunga is a former Governor of the Central Bank of the Republic of Zambia. As Central Bank Governor and Board Chairperson of the Bank, he has represented Zambia at the International Monetary Fund, the World Bank, the African Development Bank and the African Export and Import Bank Annual meetings. He was also elected as Chairperson of Africa Trade Insurance Agency (ATI) Board of Governors. He has extensive non-executive director board room experience gained with numerous private and public sector companies. These include the Zambia Revenue Authority, Public Investment Board, where he also held the position of Chairman.



PRONGHORN CAPITAL PARTNERS



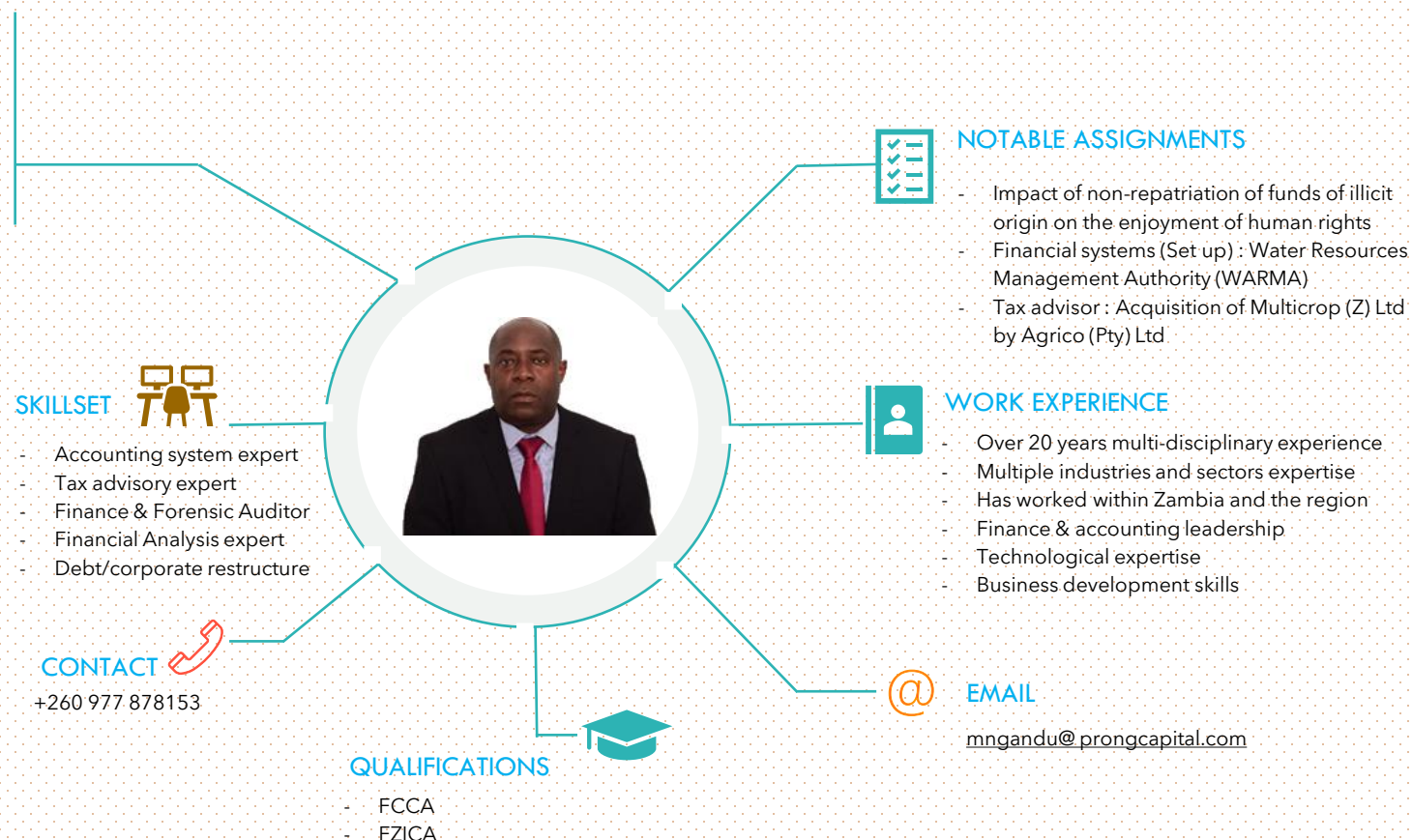
PERSONAL PROFILE

MARTIN M. NG'ANDU
FZICA, FCCA

Martin M. Ng'andu is a certified forensic auditor of conflict minerals namely Tin, Tantalum (Coltan), Tungsten and Gold commonly referred to as 3T and G, accredited by the International Conference of the Great Lakes Region (ICGLR), a regional body comprising 13 countries. Served as Financial Controller for DHL Zambia and as Audit Senior for EY Zambia. Currently serves on the boards of Multicrop (Agrico) Ltd, Spice Digital (Z) Ltd, Fastogistics Transport, Logistics Ltd and Pronghorn Capital Partners.



PRONGHORN CAPITAL PARTNERS





PRONGHORN CAPITAL PARTNERS

LINKING CAPITAL TO BUSINESS

TABLE OF CONTENTS

- ❖ [Services Offered](#)
- ❖ [Business Approach](#)
- ❖ [Executive Summary](#)
- ❖ [Who We Are](#)
- ❖ [Mission, Vision, Goal](#)
- ❖ [What We Do](#)
- ❖ [Our Values](#)
- ❖ [Our Capabilities](#)
- ❖ [Our Team](#)
- ❖ [Personal Profiles](#)

OUR CONTACTS



Website Address
www.prongcapital.com



Email Address
info@prongcapital.com



OUR LOCATION
PHYSICAL ADDRESS
53 Mwambula Road
Jesmondine
Lusaka, ZM.



Dr. Bwalya Ng'andu
+260 966 860 110
bngandu@prongcapital.com

Trevor Evans
+44 7789764537
tevans@prongcapital.com

Christopher Mvunga
+260 969 029 624
cmvunga@prongcapital.com

Martin Ng'andu
+260 977 878 153
mngandu@prongcapital.com



PRONGHORN CAPITAL PARTNERS

LINKING CAPITAL TO BUSINESS

TABLE OF CONTENTS

- ❖ [Business Approach](#)
- ❖ [Executive Summary](#)
- ❖ [Who We Are](#)
- ❖ [What We Do](#)
- ❖ [Our Values](#)
- ❖ [Our Capabilities](#)
- ❖ [Our Team](#)
- ❖ [Personal Profiles](#)
- ❖ [Contact Information](#)

MISSION | VISION | GOAL



MISSION

To locate appropriate finance and link it to business.



VISION

An improved environment for businesses to meet their financing needs.



GOAL

To enable timely access to finance for businesses.