



PRONGHORN CAPITAL PARTNERS

LINKING CAPITAL TO BUSINESS

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RANGE OF SERVICES OFFERED



**PROJECT
FINANCE**



**TRADE
FINANCE**



**CORPORATE
FINANCE**



**FINANCIAL
ADVISORY**



**DEBT
RESTRUCTURING**



GUARANTEES

PRONGCAP



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BUSINESS APPROACH

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Finding appropriate financing poses a major challenge to the growth and development of businesses in emerging markets. To mitigate this challenge, we link both startups and existing businesses to providers of finance.



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WHO WE ARE

Pronghorn Capital Partners Limited (ProngCap) is a Zambian Company established in 2022. ProngCap's primary objective is to link businesses to viable funding. ProngCap focuses on meeting the needs of a wide range of sectors, which includes:



MINING



TOURISM



CONSTRUCTION



AGRICULTURE



TRANSPORT



MANUFACTURING



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WHAT WE DO

ProngCap - dedicated to facilitating the financing needs of your business.



PROJECT FINANCE

Long-term financing, between 5 and 15 years. For large and long term industrial, mining, and infrastructure projects; power generation, telecommunications, road and rail construction and irrigation.



TRADE FINANCE

Addresses the various specific needs of importers and exporters. Facilitates financial products such as LOC, Commercial paper, Irrevocable and revocable invoices, advance payment guarantees and export credit financing.



CORPORATE FINANCE

Medium-term financing between 3 and 5 years. Balance sheet strength is key. Could be arranged as a combination of debt and equity.



FINANCIAL ADVISORY

Corporate and sovereign; Financial restructuring, Mergers and acquisitions, Preparation of business plans, Due diligence, Cash flow management, Deal structuring, Budgeting policy and foreign exchange management, assistance in the process of asset disposal.



DEBT RESTRUCTURING

Re-organisation of debt distressed businesses which are not able to meet their obligations to creditors. Seek to restore liquidity and prevent eventual bankruptcy. Other products include sovereign debt, pipeline dismantling, hedging and debt swap.



WORKING CAPITAL

Designed to meet the short-term financing needs of businesses (max. 36 months). This includes loans, overdrafts, asset financing, trade credit and advance payment guarantees.



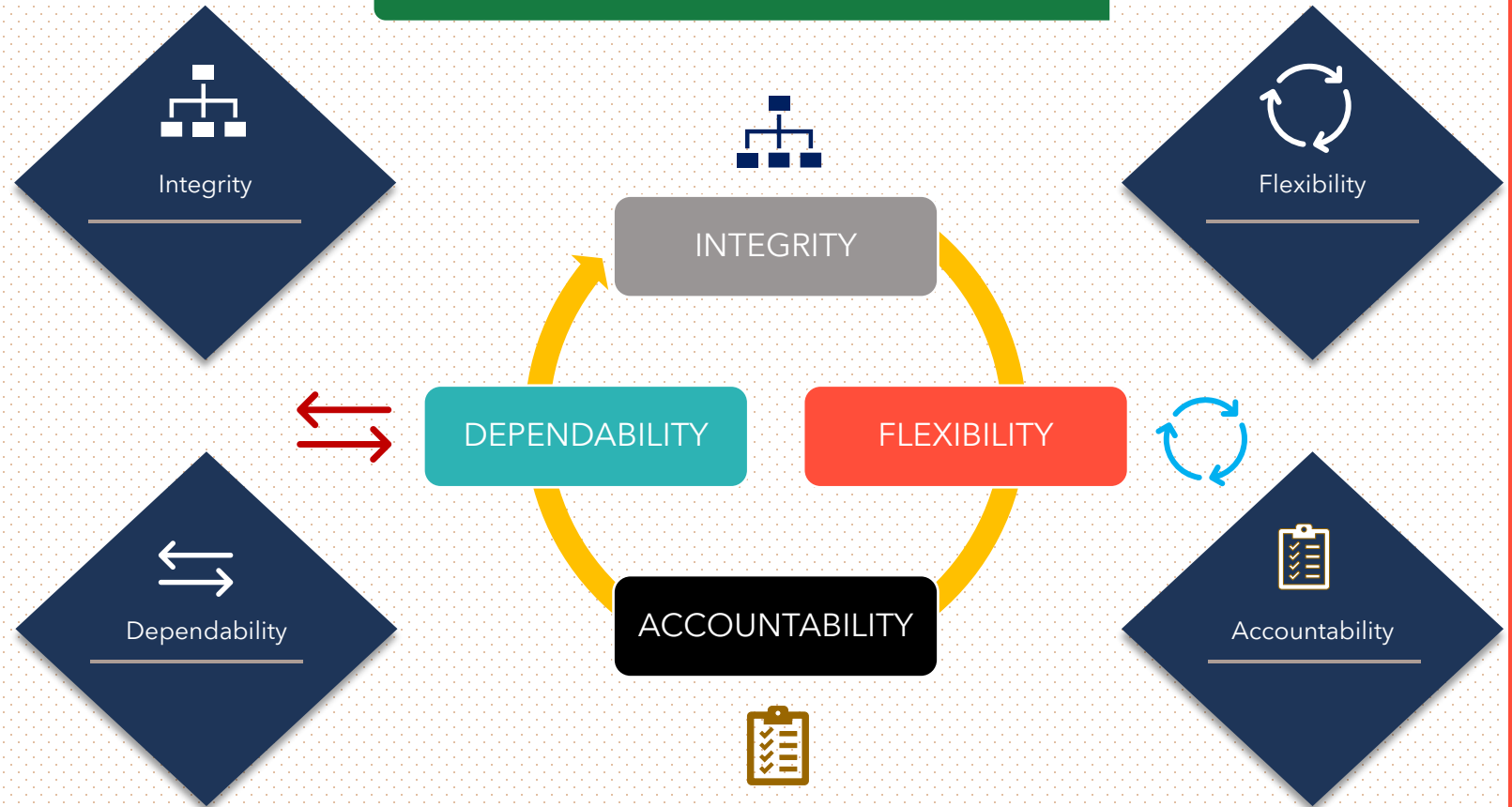
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OUR VALUES





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OUR CAPABILITIES AND CORPORATE STRENGTH



SKILLS MATRIX

Deep and wide range of banking and business skills developed over four decades.



EXTENSIVE EXPERIENCE

The team has vast years of experience in Africa and globally.



BUSINESS ACUMEN

Professional, qualified and experienced team



STRATEGIC ALLIANCES

Global strategic alliances and networks with leading capital providers



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OUR TEAM

ProngCap's Directors form a team of highly qualified and experienced professionals with a strong combined skillset.

Integrity, dedication and accountability are the values that underpin the business approach of ProngCap, as its experienced team delivers creative financing solutions to an expanding customer base.



Director

Dr. K.E. Bwalya Ng'andu
Rhodes Scholar, PhD, FCIB, MSc,
MPhil, BA



Director

Trevor G. Evans
FCA, FRSA



Director

Mr. Christopher Mvunga
FCCA, FZICA



Director

Mr. Martin M. Ng'andu
FCCA, FZICA



PRONGHORN CAPITAL PARTNERS

PERSONAL PROFILE

DR. BWALYA K.E. NG'ANDU

PhD, MBA, MSc, MPhil

Dr. Ng'andu is a former Minister of Finance of the Republic of Zambia. In addition, he has held, senior positions as Deputy Governor - Bank of Zambia (Head of Operations and Registrar of Banks and Financial Institutions), Managing Director of DBZ, Natsave, Director General Zambia Investment Centre. He has extensive non-executive director board room experience gained with numerous private and public sector companies. He brings with him a wealth of wide hands-on financial and banking sector experience to Pronghorn Capital Partners.



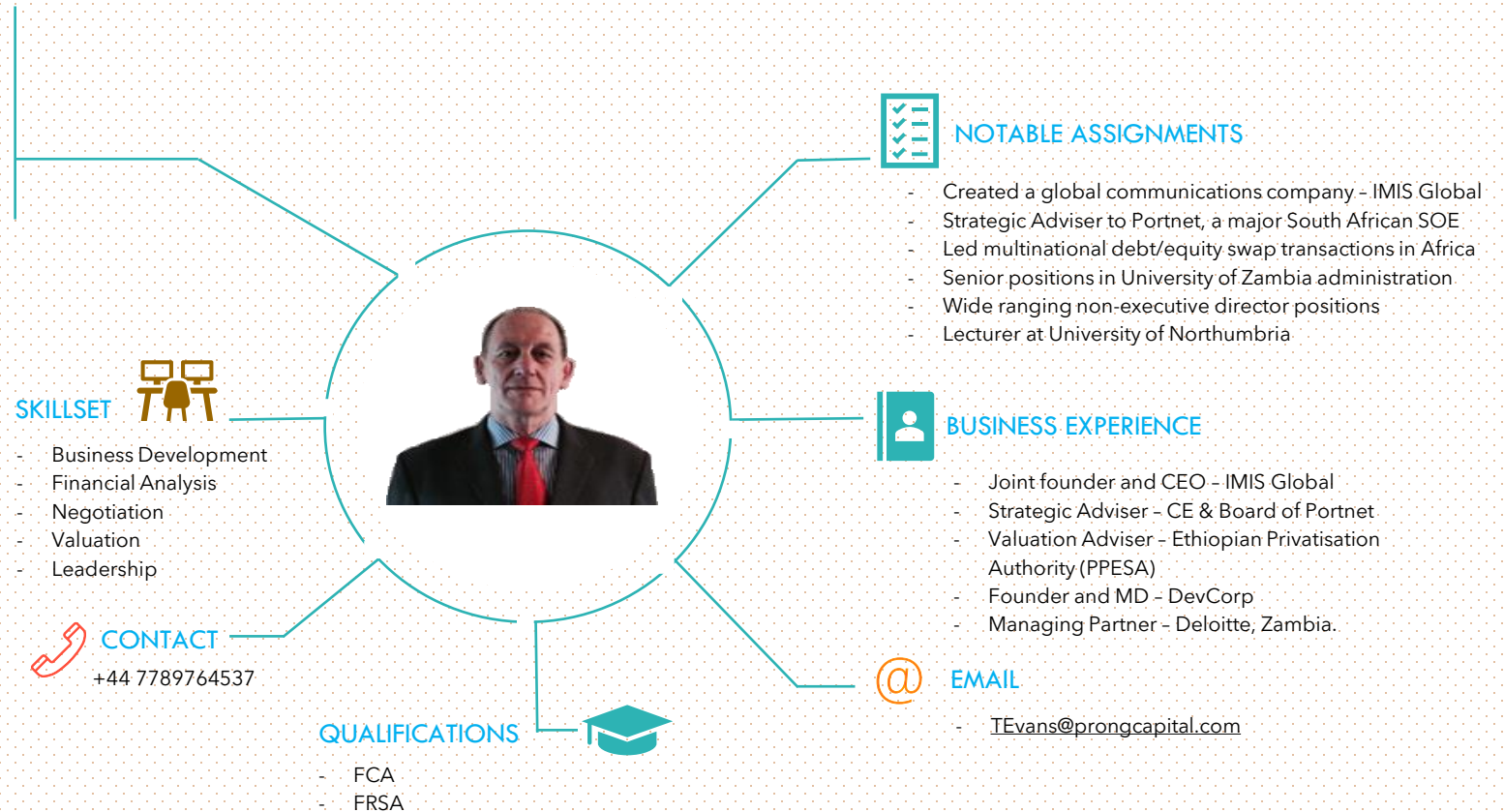
PERSONAL PROFILE

TREVOR G. EVANS
FCA, FRSA

Mr. Trevor G. Evans is an accomplished, international businessman whose experience spans the globe. Previously Managing Partner of Deloitte, Zambia he also created and developed IMIS Global, a world leading maritime communications company. His financial experience gained in Zambia, Ethiopia and South Africa includes major privatisation work and complex trade debt transactions. He has held several non-executive positions in Zambian companies. His background of financial and business development skills brings an exceptional knowledge base to Pronghorn Capital Partners.



PRONGHORN CAPITAL PARTNERS





PRONGHORN CAPITAL PARTNERS

PERSONAL PROFILE

CHRISTOPHER MVUNGA
FZICA, FCCA

Mr Christopher Mvunga is a former Governor of the Central Bank of the Republic of Zambia. As Central Bank Governor and Board Chairperson of the Bank, he has represented Zambia at the International Monetary Fund, the World Bank, the African Development Bank and the African Export and Import Bank Annual meetings. He was also elected as Chairperson of Africa Trade Insurance Agency (ATI) Board of Governors. He has extensive non-executive director board room experience gained with numerous private and public sector companies. These include the Zambia Revenue Authority, Public Investment Board, where he also held the position of Chairman.





PRONGHORN CAPITAL PARTNERS

PERSONAL PROFILE

MARTIN M. NG'ANDU
FZICA, FCCA

Martin M. Ng'andu is a certified forensic auditor of conflict minerals namely Tin, Tantalum (Coltan), Tungsten and Gold commonly referred to as 3T and G, accredited by the International Conference of the Great Lakes Region (ICGLR), a regional body comprising 13 countries. Served as Financial Controller for DHL Zambia and as Audit Senior for EY Zambia. Currently serves on the boards of Multicrop (Agrico) Ltd, Spice Digital (Z) Ltd, Fastogistics Transport, Logistics Ltd and Pronghorn Capital Partners.

SKILLSET



- Accounting system expert
- Tax advisory expert
- Finance & Forensic Auditor
- Financial Analysis expert
- Debt/corporate restructure

CONTACT



+260 977 878153

QUALIFICATIONS

- FCCA
- FZICA



NOTABLE ASSIGNMENTS

- Impact of non-repatriation of funds of illicit origin on the enjoyment of human rights
- Financial systems (Set up) : Water Resources Management Authority (WARMA)
- Tax advisor : Acquisition of Multicrop (Z) Ltd by Agrico (Pty) Ltd



WORK EXPERIENCE

- Over 20 years multi-disciplinary experience
- Multiple industries and sectors expertise
- Has worked within Zambia and the region
- Finance & accounting leadership
- Technological expertise
- Business development skills



EMAIL

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OUR CONTACTS



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OUR LOCATION

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MISSION | VISION | GOAL



MISSION

To locate appropriate finance and link it to business.



VISION

An improved environment for businesses to meet their financing needs.



GOAL

To enable timely access to finance for businesses.